

Village of Salado, Texas  
**Board of Aldermen**  
**Minutes**  
**Regular Meeting**  
6:30 p.m. Thursday, August 18, 2016  
Municipal Building, 301 N. Stagecoach Road  
Salado, Texas

**Present:** Mayor Skip Blancett, Mayor Pro Tempore Fred Brown, Alderman Frank Coachman, Alderman Amber Preston Dankert, Aldermen Michael McDougal.

**Absent:** Alderman David Williams.

**Others Present:** Kim Foutz, Village Administrator; Mary Ann Ray, Village Secretary.

**I. Call to Order.**

Mayor Blancett called the meeting to order at 6:30

1. Laura Franklin, senior pastor of First United Methodist Church, delivered the invocation.
2. The Mayor led the Pledge of Allegiance and the Texas Pledge of Allegiance.

**II. Proclamations/Special Recognition.**

None.

**III. Public Comments.**

3. John Newman, 2221 Chisholm Trail, presented a petition for the de-annexation of the Mill Creek Subdivision, pursuant to Chapter 43.143a of the Local Government Code, to the Village Secretary.

Maurice Striegler, 901 Salado Oaks Drive, asked for clarification about the Mayor's Saturday morning meetings with citizens.

Larry Linder, 2512 Hester Way, voiced his opposition to a proposed development, Mill Creek Meadows, Phase II.

Randy Anderson, 2500 Hester Way, also expressed his opposition to Mill Creek Meadows, Phase II.

Jennifer McFarland, 707 DeGrummond, spoke in opposition to the petition for de-annexation.

**IV. Reports.**

**Mayor's Report.**

Mayor Blancett addressed Mr. Striegler's concerns. He thanked Ms. McFarland and directed Administrator Foutz to send the petition to the Village attorney first thing Friday morning. He called a Special Called Meeting of the Board of Aldermen for 6:30 p.m. Monday, August 22, 2016, at city hall.

**Alderman Reports:**

Environmental//Deer Committee: Alderman Dankert reported that the Committee will start on the deer census in September.

ETJ/Annexation Committee: Alderman McDougal said the Committee had no report.

Ordinance Committee: Alderman Coachman said the Committee has been reviewing a large number of ordinances.

Economic Development Committee: Alderman Coachman reported that the Committee has been working on the Chapter 380 Policy to include residential incentives. Exhibit A, the map of planned economic development is needed.

Main Street Committee: Mayor Pro Tempore Brown reported that the Committee is working on different designs for parking and that TxDOT is working on sidewalks and LED lighting for Main Street.

Trails/Parks Committee: Alderman Dankert said TxDOT has accepted the alignment for the multi-modal trail, and the Village should know by tomorrow if the project is fully funded. The Committee will continue to work toward making the Pace Park area of the creek more conducive to swimming.

Public Safety Committee: Alderman McDougal deferred to Committee Chairman Tommy Wooley, who reported that the committee has reviewed five chapters of the General Orders and the emergency plan and has been discussing an early outdoor warning system.

Street Improvements Committee: Alderman McDougal reported that the crack seal program is complete for the year about five weeks ahead of schedule. The program of regular maintenance is in a holding pattern pending the outcome of the budget.

Stagecoach/Wastewater Status Report: Administrator Foutz reported that the clarifier is being installed at the Stagecoach plant. A bid for boring under the Creek should go out in September or October. Results of the geophysical testing conducted in July are favorable. It looks like no additional digs are to be required by the Texas Historical Commission.

**Financial Report:**

Administrator Foutz gave a recap of the Village's financials. See attached report.

**Village Administrator's Report.**

Administrator Foutz reported that the Village will seek additional grants for Main Street, including grants from the Texas Downtown Association and the Killeen-Temple Metropolitan Planning Association. One easement remains to be secured for the Wastewater Treatment System.



## V. Consent Agenda.

4. Consider approving the Consent Agenda item:
  - a. Minutes, August 4, 2016, Regular Meeting.
  - b. Minutes, August 11, 2016, Workshop Meeting.
  - c. Purchase of a flow meter and associated installation and calibration expenses for the Stagecoach Wastewater Treatment Plant in an amount not to exceed \$5,000.

*Alderman McDougal made a motion to approve the Consent Agenda as presented. Alderman Coachman seconded. The motion carried unanimously (4-0).*

## VI. Regular Session.

5. Presentation, discussion, and possible action on a revised Concept Plan for Mill Creek Springs, Phases V through XVI, a ±178.15-acre, 12-phase (prior phases not included), 234-lot, residential subdivision, located at the northwest corner of Royal and Blackberry Street located in the Extraterritorial Jurisdiction of Salado.

Administrator Foutz explained that waivers to the Subdivision Ordinance for Phase VIII only were granted. The concept plan is in conformance with all requirements for this stage of review, and the Village has also received a concurrence letter from the Bell County Engineer's office. At the time the waivers were granted for Phase VIII, the Board of Aldermen requested the applicant voluntarily annex, but the developer declined. Since that time, a new developer that has purchased and intends to develop the property.

*Mayor Pro Tempore Brown made a motion to approve a revised Concept Plan for Mill Creek Springs, Phases V through XVI, as presented. Alderman Dankert seconded. The motion carried unanimously (4-0).*

6. Presentation, discussion, and possible action on an alteration to a building in the Historic District, sign design, located at the corner of Thomas Arnold Road and North Stagecoach Road as per Section 3.15K, Permitting Process (First Baptist Church College Ministry).

Administrator Foutz explained that this sort of request does not usually come to the Board of Aldermen, but because the Planning & Zoning Commission was unable to achieve a quorum at its most recent meeting, when this item was on the schedule, the BOA was asked to approve it so the applicant does not have to wait until the next P&Z meeting. She said the Historic Society has no objection to the request.

*Alderman Coachman made a motion to approve a Certificate of Appropriateness of an alteration to a building for a sign in the Historic District located at 108 Thomas Arnold Road, as presented. Alderman McDougal seconded. The motion carried unanimously (4-0).*

The Mayor closed the Regular Session at 7:16 p.m.

## VII. Workshop Session.

The Mayor opened the Workshop Session at 7:21 p.m.

7. Discuss the FY 2016-2017 Budget, including reports on various budgetary analyses.

Administrator Foutz said she has balanced the budget through cuts, but she also is adjusting revenue sources, particularly in the area of franchise fees. There was discussion about budgeted amounts for the Environmental/Deer Committee; the Village's auditor; the Public Art League of Salado and Keep Salado Beautiful organizations; the Chamber of Commerce/Tourism Bureau; the Municipal Court; Main Street. It was determined that funds could be redistributed to give the Environmental/Deer Committee \$1,350 with the possibility of more.

8. Discuss the contract with the Salado Chamber of Commerce.

Alderman Coachman suggested flipping total responsibilities in the contract and transfer 100 percent of Hotel/Motel funds to Chamber/Tourism for operating, along with 30 percent of reserves. There was discussion of wordsmithing Article 3 of the contract, which covered salaries of Chamber/Tourism employees. There was additional discussion about how retirement for Chamber/Tourism employees would be handled.

9. Discuss appointment of a voting member and alternates to the Planning & Zoning Commission.

There was discussion about three citizens who had previously indicated interest in serving on the Planning & Zoning Commission: Bill Kinnison, Eric Stone, and Curtis Strong. However, all already are serving in other committees. The Village has placed an ad requesting applications in the Salado Village Voice to run August 18, 2016, with a deadline date of August 25. Any applications received will be forwarded to the BOA members for consideration. Alderman McDougal mentioned three additional citizens who had indicated an interest in serving.

The Mayor closed the Workshop Session at 7:58 p.m.

## VIII. Adjourn.

*Mayor Pro Tempore Brown made a motion to adjourn. Alderman McDougal seconded. The motion carried unanimously (4-0).*

The meeting was adjourned at 7:59 p.m.

  
Skip Blacett, Mayor

ATTEST:



  
Mary Ann Ray, Village Secretary



Village of Salado  
Profit & Loss Budget Performance  
October 2015 through July 2016

	<u>Oct '15 - Jul 16</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4400 · Fines and Forfeitures	26,778.72	53,333.30	-26,554.58	50.21%	64,000.00
4100 · Tax Receipts -					
4115 · Property Taxes	353,022.81	356,000.00	-2,977.19	99.16%	358,000.00
4120 · Sales Tax Earned	305,963.15	312,500.00	-6,536.85	97.91%	375,000.00
4130 · Mixed Beverages	8,584.90	6,833.30	1,751.60	125.63%	8,200.00
<b>Total 4100 · Tax Receipts -</b>	<b>667,570.86</b>	<b>675,333.30</b>	<b>-7,762.44</b>	<b>98.85%</b>	<b>741,200.00</b>
4150 · Franchise Fee -					
4160 · Electric Franchise	116,587.05	120,000.00	-3,412.95	97.16%	120,000.00
4165 · Telephone Franchise	19,317.06	25,000.00	-5,682.94	77.27%	30,000.00
4170 · Waste Disposal Franchise Fee	7,267.01	13,333.30	-6,066.29	54.5%	16,000.00
4175 · Cable Franchise	6,844.13	2,916.60	3,927.53	234.66%	3,500.00
4180 · Water Franchise	15,387.85	20,833.30	-5,445.45	73.86%	25,000.00
<b>Total 4150 · Franchise Fee -</b>	<b>165,403.10</b>	<b>182,083.20</b>	<b>-16,680.10</b>	<b>90.84%</b>	<b>194,500.00</b>
4200 · Licenses, Permits, and Fees					
4210 · Sign Permit / Misc	710.00	666.70	43.30	106.5%	800.00
4220 · Subdiv/Plats/Waivers/Exceptions	3,596.53	22,500.00	-18,903.47	15.99%	27,000.00
4230 · Building Permit Fees	13,619.00	12,500.00	1,119.00	108.95%	15,000.00
4260 · Certificate of Occupancy	1,539.00	416.60	1,122.40	369.42%	500.00
4270 · Contractor Registration	4,764.61	2,750.00	2,014.61	173.26%	3,300.00
4277 · Zoning/Variances	5,424.18	0.00	5,424.18	100.0%	0.00
<b>Total 4200 · Licenses, Permits, and Fees</b>	<b>29,653.32</b>	<b>38,833.30</b>	<b>-9,179.98</b>	<b>76.36%</b>	<b>46,600.00</b>
4700 · Investment and other income					
4705 · Pace Park Rental Fees	5,621.00	2,500.00	3,121.00	224.84%	3,000.00
4750 · Tourism Dept. Administration	1,000.00	2,500.00	-1,500.00	40.0%	3,000.00
4755 · Crash Report Fees	300.00	166.60	133.40	180.07%	200.00
4760 · Service Fees (Burn)	500.00	416.60	83.40	120.02%	500.00
4761 · Service Fees (Itinerant Vendor)	2,600.00	416.60	2,183.40	624.1%	500.00
4780 · Interest Income	6,212.76	2,500.00	3,712.76	248.51%	3,000.00
4790 · Other Income	16,282.15	833.30	15,448.85	1,953.94%	1,000.00
<b>Total 4700 · Investment and other income</b>	<b>32,515.91</b>	<b>9,333.10</b>	<b>23,182.81</b>	<b>348.39%</b>	<b>11,200.00</b>
<b>Total Income</b>	<b>921,921.91</b>	<b>958,916.20</b>	<b>-36,994.29</b>	<b>96.14%</b>	<b>1,057,500.00</b>
<b>Expense</b>					
5001 · Special Projects	0.00	0.00	0.00	0.0%	10,000.00
5000 · General Government					
5100 · Administrative Wages & Taxes					
5101 · Administrative Salary	105,712.33	104,533.30	1,179.03	101.13%	125,440.00
5102 · Administrative Hourly Wages	19,633.26	16,737.50	2,895.76	117.3%	20,085.00
5104 · Administrative PT Hourly Wages	7,375.01	7,944.70	-569.69	92.83%	10,292.00
5121 · Payroll Taxes	7,084.71	6,908.30	176.41	102.55%	8,313.00
<b>Total 5100 · Administrative Wages &amp; Taxes</b>	<b>139,805.31</b>	<b>136,123.80</b>	<b>3,681.51</b>	<b>102.71%</b>	<b>164,130.00</b>
5200 · Services					
5181 · Meeting Expense	726.42	916.60	-190.18	79.25%	1,100.00
5205 · Bell Co Health Svcs Contracts	5,085.00	4,876.00	209.00	104.29%	4,876.00
5210 · Printing Expense	941.26	625.00	316.26	150.6%	750.00
5211 · Telephone	4,301.51	2,750.00	1,551.51	156.42%	3,300.00
5213 · Equipment - Leased / Rented	3,830.81	3,833.30	-2.49	99.94%	4,600.00
5214 · Utilities	4,228.22	4,550.00	-321.78	92.93%	5,465.00
5215 · Janitorial	2,550.00	4,000.00	-1,450.00	63.75%	4,800.00
5467 · Interest Exp/Bank Fees	394.10	208.30	185.80	189.2%	250.00
5510 · Keep Salado Beautiful Expense	772.67	833.30	-60.63	92.72%	1,000.00
<b>Total 5200 · Services</b>	<b>22,829.99</b>	<b>22,592.50</b>	<b>237.49</b>	<b>101.05%</b>	<b>26,141.00</b>



Village of Salado  
Profit & Loss Budget Performance  
October 2015 through July 2016

	Oct '15 - Jul 16	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
<b>5216 · Professional Fees</b>					
5216-1 · Profess Fees - Planning	5,782.09	2,500.00	3,282.09	231.28%	3,000.00
5216-2 · Profess Fees - Engineering	17,306.07	20,833.30	-3,527.23	83.07%	25,000.00
5216-3 · Profess Fees - Accounting	14,304.08	12,500.00	1,804.08	114.43%	15,000.00
5216-4 · Profess Fees - Inspections	12,572.56	10,000.00	2,572.56	125.73%	12,000.00
5216-5 · Profess. Fees - Legal	67,072.09	20,833.30	46,238.79	321.95%	25,000.00
5216-6 · Prof Fees - Special Studies	8,000.00	6,666.60	1,333.40	120.0%	8,000.00
<b>Total 5216 · Professional Fees</b>	<b>125,036.89</b>	<b>73,333.20</b>	<b>51,703.69</b>	<b>170.51%</b>	<b>88,000.00</b>
<b>5452 · Code Enforcement</b>					
5452-1 · Salary /Wages	32,896.64	32,291.70	604.94	101.87%	38,750.00
5452-3 · Benefits	6,689.14	6,716.70	-27.56	99.59%	8,060.00
5452-4 · Payroll tax	477.01	479.20	-2.19	99.54%	575.00
5452-5 · Travel/Training	1,019.96	666.70	353.26	152.99%	800.00
5452-7 · Dues & Subscriptions	0.00	250.00	-250.00	0.0%	300.00
<b>Total 5452 · Code Enforcement</b>	<b>41,082.75</b>	<b>40,404.30</b>	<b>678.45</b>	<b>101.68%</b>	<b>48,485.00</b>
<b>5255 · Fire Department Expenses</b>					
5255-1 · Burn Fees	0.00	416.60	-416.60	0.0%	500.00
5255-2 · Contract	36,000.00	36,000.00	0.00	100.0%	36,000.00
<b>Total 5255 · Fire Department Expenses</b>	<b>36,000.00</b>	<b>36,416.60</b>	<b>-416.60</b>	<b>98.86%</b>	<b>36,500.00</b>
<b>5300 · Misc Gen Govt Expenses</b>					
5301 · Election Expenses	4,494.65	5,833.30	-1,338.65	77.05%	7,000.00
5302 · Emergency Operations	0.00	50.00	-50.00	0.0%	50.00
5304 · Office Supplies	3,716.44	3,000.00	716.44	123.88%	3,600.00
5305 · Postage	1,829.76	1,083.30	746.46	168.91%	1,300.00
5306 · Building Supplies	286.57	625.00	-338.43	45.85%	750.00
5307 · Equipment - R & M	1,617.25	5,416.70	-3,799.45	29.86%	6,500.00
5309 · Website	125.00	4,166.70	-4,041.70	3.0%	5,000.00
5310 · Public Notices	5,260.99	3,333.30	1,927.69	157.83%	4,000.00
5311 · Insurance (TML Property & GL)	20,104.08	20,500.00	-395.92	98.07%	20,500.00
5312 · Dues and Subscriptions	453.79	1,833.30	-1,379.51	24.75%	2,200.00
5313 · Training & Travel	4,246.25	3,750.00	496.25	113.23%	4,500.00
5315 · Benefits	27,993.94	20,788.00	7,205.94	134.66%	25,305.00
<b>Total 5300 · Misc Gen Govt Expenses</b>	<b>70,128.72</b>	<b>70,379.60</b>	<b>-250.88</b>	<b>99.64%</b>	<b>80,705.00</b>
<b>5600 · Capital Outlay</b>					
5601 · Equipment (IT)	2,836.25	10,000.00	-7,163.75	28.36%	12,000.00
<b>Total 5600 · Capital Outlay</b>	<b>2,836.25</b>	<b>10,000.00</b>	<b>-7,163.75</b>	<b>28.36%</b>	<b>12,000.00</b>
<b>Total 5000 · General Government</b>	<b>437,719.91</b>	<b>389,250.00</b>	<b>48,469.91</b>	<b>112.45%</b>	<b>455,961.00</b>
<b>6000 · Police Department</b>					
6209 · Cell Phones / Communications	7,637.23	5,433.30	2,203.93	140.56%	6,520.00
6214 · Utilities	4,468.65	5,825.00	-1,356.35	76.72%	6,990.00
6215 · Janitorial	1,500.00	1,500.00	0.00	100.0%	1,800.00
6301 · Ammunition	0.00	1,250.00	-1,250.00	0.0%	1,500.00
6302 · Crime Prevention Supplies	0.00	416.70	-416.70	0.0%	500.00
6314 · Auto Expenses (Fuel, etc)	8,215.65	15,000.00	-6,784.35	54.77%	18,000.00
6316 · Supplies	593.81	1,416.70	-822.89	41.92%	1,700.00
6317 · Equipment Maintenance & Repair	1,370.65	2,083.30	-712.65	65.79%	2,500.00
6421 · Dues & Subscriptions	481.00	1,583.30	-1,102.30	30.38%	1,900.00
6455 · Animal Control	272.61	416.70	-144.09	65.42%	500.00
6436 · Training & Travel	0.00	0.00	0.00	0.0%	0.00
6100 · Salary - Chief of Police	47,625.60	48,302.50	-676.90	98.6%	57,963.00
6101 · Salary / Wages - Officers	121,585.03	130,550.00	-8,964.97	93.13%	156,660.00
6103 · Officers - Overtime	6,402.46	3,250.00	3,152.46	197.0%	3,900.00
6106 · Longevity & Certif Pay	3,078.00	4,500.00	-1,422.00	68.4%	4,500.00

**Village of Salado**  
**Profit & Loss Budget Performance**  
October 2015 through July 2016

	<u>Oct '15 - Jul 16</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
6110 · Benefits	25,709.88	34,475.00	-8,765.12	74.58%	41,370.00
6121 · Payroll Taxes	2,534.82	2,700.00	-165.18	93.88%	3,240.00
6600 · Police - Capital Outlay	0.00	4,166.70	-4,166.70	0.0%	5,000.00
6603 · Officer Equipment	2,479.23	8,333.30	-5,854.07	29.75%	10,000.00
<b>Total 6000 · Police Department</b>	<b>233,954.62</b>	<b>271,202.50</b>	<b>-37,247.88</b>	<b>86.27%</b>	<b>324,543.00</b>
<b>9000 · Municipal Court</b>					
9100 · Judge Services	5,500.00	5,000.00	500.00	110.0%	6,000.00
9150 · Salary Municipal Court Clerk	19,587.18	16,737.50	2,849.68	117.03%	20,085.00
9155 · Wages- Court Clerk Assistant PT	8,128.64	8,570.00	-441.36	94.85%	10,292.00
9121 · Municipal Court Payroll Taxes	376.41	427.50	-51.09	88.05%	513.00
9160 · Court- Benefits	4,781.63	4,880.00	-98.37	97.98%	5,860.00
9216 · Prof. Fees - Legal, Court	6,845.02	8,333.30	-1,488.28	82.14%	10,000.00
9283 · Judge Expense	0.00	125.00	-125.00	0.0%	150.00
9316 · Supplies	83.52	145.00	-61.48	57.6%	145.00
9328 · Maintenance and Repair	2,039.14	1,250.00	789.14	163.13%	1,500.00
9421 · Dues and Subscriptions	0.00	166.60	-166.60	0.0%	200.00
9426 · Collections/Omni Contract	1,091.85	3,333.30	-2,241.45	32.76%	4,000.00
9436 · Travel and Training	2,054.95	833.30	1,221.65	246.6%	1,000.00
<b>Total 9000 · Municipal Court</b>	<b>50,488.34</b>	<b>49,801.50</b>	<b>686.84</b>	<b>101.38%</b>	<b>59,745.00</b>
66000 · Payroll Expenses	0.00				
<b>7000 · Facilities/Maintenance Dept.</b>					
7100 · Maint. - Salary / Wages	29,025.00	27,452.50	1,572.50	105.73%	32,943.00
7101 · Maint.- Certification Pay	250.00	250.00	0.00	100.0%	350.00
7102 · Maint.- Part Time Hourly	4,338.00	6,319.00	-1,981.00	68.65%	9,479.00
7103 · Maint. - Overtime	1,257.71	1,000.00	257.71	125.77%	1,200.00
7110 · Maint. - Benefits	6,393.24	6,784.00	-390.76	94.24%	8,287.00
7121 · Maint. -Payroll Tax	528.96	554.30	-25.34	95.43%	693.00
7205 · Maint- Uniforms and Boots	880.43	729.20	151.23	120.74%	875.00
7209 · Maint. -Cell Phone	369.39	208.30	161.09	177.34%	250.00
7300 · Maint. - Supplies	0.00	0.00	0.00	0.0%	0.00
7314 · Maint. - Fuel	0.00	0.00	0.00	0.0%	0.00
7328 · Maint - R & M (Bldg)	2,437.33	2,500.00	-62.67	97.49%	3,000.00
<b>Total 7000 · Facilities/Maintenance Dept.</b>	<b>45,480.06</b>	<b>45,797.30</b>	<b>-317.24</b>	<b>99.31%</b>	<b>57,077.00</b>
<b>8000 · Parks</b>					
8214 · Parks - Utilities	1,949.19	2,000.00	-50.81	97.46%	2,400.00
8300 · Supplies	1,467.03	3,083.30	-1,616.27	47.58%	3,700.00
8314 · Auto Expenses (Fuel)	240.81	600.00	-359.19	40.14%	720.00
8328 · Parks - R & M (Equip Repair)	263.91	2,125.00	-1,861.09	12.42%	2,550.00
<b>Total 8000 · Parks</b>	<b>3,920.94</b>	<b>7,808.30</b>	<b>-3,887.36</b>	<b>50.22%</b>	<b>9,370.00</b>
<b>10000 · Streets Dept</b>					
10283 · Contract labor	1,424.00	2,000.00	-576.00	71.2%	2,400.00
10284 · Salary- Seasonal Labor Streets	0.00	0.00	0.00	0.0%	0.00
10285 · Payroll Tax- Seasonal Streets	0.00	200.00	-200.00	0.0%	200.00
10300 · Supplies	176.36	2,000.00	-1,823.64	8.82%	2,400.00
10301 · Signage	381.38	666.70	-285.32	57.2%	800.00
10314 · Auto Expense (Fuel)	751.76	1,833.30	-1,081.54	41.01%	2,200.00
10328 · Street R & M (Equip Repair)	1,271.56	1,875.00	-603.44	67.82%	2,250.00
10340 · Street Supply	1,452.22	15,416.60	-13,964.38	9.42%	18,500.00
10414 · Utilities - Street	9,933.61	10,298.30	-364.69	96.46%	12,465.00
<b>Total 10000 · Streets Dept</b>	<b>15,390.89</b>	<b>34,289.90</b>	<b>-18,899.01</b>	<b>44.89%</b>	<b>41,215.00</b>
<b>Total Expense</b>	<b>786,954.76</b>	<b>798,149.50</b>	<b>-11,194.74</b>	<b>98.6%</b>	<b>957,911.00</b>
<b>Net Ordinary Income</b>	<b>134,967.15</b>	<b>160,766.70</b>	<b>-25,799.55</b>	<b>83.95%</b>	<b>99,589.00</b>
<b>Other Income/Expense</b>					



**Village of Salado**  
**Profit & Loss Budget Performance**  
 October 2015 through July 2016

	<u>Oct '15 - Jul 16</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Other Expense					
10600 · Streets - Capital Outlay	63,814.16	50,833.30	12,980.86	125.54%	61,000.00
10650 · Main Street Improvements	0.00	12,500.00	-12,500.00	0.0%	15,000.00
98000 · Transfers Out					
98001 · Xfer To Stagecoach WW Plant	32,860.00	32,860.00	0.00	100.0%	32,860.00
98002 · Xfer To Series 2015 Bond Fund	0.00	0.00	0.00	0.0%	183.00
Total 98000 · Transfers Out	<u>32,860.00</u>	<u>32,860.00</u>	<u>0.00</u>	<u>100.0%</u>	<u>33,043.00</u>
Total Other Expense	<u>96,674.16</u>	<u>96,193.30</u>	<u>480.86</u>	<u>100.5%</u>	<u>109,043.00</u>
Net Other Income	<u>-96,674.16</u>	<u>-96,193.30</u>	<u>-480.86</u>	<u>100.5%</u>	<u>-109,043.00</u>
Net Income	<u><u>38,292.99</u></u>	<u><u>64,573.40</u></u>	<u><u>-26,280.41</u></u>	<u><u>59.3%</u></u>	<u><u>-9,454.00</u></u>

**Village of Salado**  
**Balance Sheet**  
As of July 31, 2016

	Jul 31, 16
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
1001 · Cash In Bank FSBxxx3002	3,748.48
1002 · Horizon GF Operating xxx8101	722,634.31
1003 · Horizon Payroll xxx9962	4.14
1099 · Petty Cash	100.00
<b>Total Checking/Savings</b>	726,486.93
<b>Accounts Receivable</b>	
11001 · *Accounts Receivable	1,546.86
<b>Total Accounts Receivable</b>	1,546.86
<b>Other Current Assets</b>	
1100 · Investments	
1120 · TexPool	4,162.97
<b>Total 1100 · Investments</b>	4,162.97
<b>1200 · Other receivables</b>	
1213 · Credit Card Payments Receivable	4,715.82
1215 · Property Tax Receivable	144,698.66
1217 · Franchise Fee Receivable	56,585.37
1218 · Sales Tax Receivable	23,363.93
<b>Total 1200 · Other receivables</b>	229,363.78
<b>1205 · Due To/From Other Funds</b>	
1206 · Due From Fund 200 - Hotel/Motel	
1206.1 · Due To/From Hotel/Motel Payroll	13,020.68
1206 · Due From Fund 200 - Hotel/Motel - Other	-758.13
<b>Total 1206 · Due From Fund 200 - Hotel/Motel</b>	12,262.55
<b>1207 · Due To/From Chamber</b>	
1207.1 · Due To/From Chamber- Payroll	4,189.67
1207 · Due To/From Chamber - Other	356.44
<b>Total 1207 · Due To/From Chamber</b>	4,546.11
<b>1208 · Due From Stagecoach Sewer Fund</b>	50,685.36
<b>1209 · Due To/From WW Capital Outlays</b>	35,728.23
<b>1210 · Due To/From Grant Fund EDA</b>	8,693.47
<b>1211 · Due to I&amp;S</b>	-1,339.17
<b>Total 1205 · Due To/From Other Funds</b>	110,576.55
<b>Total Other Current Assets</b>	344,103.30
<b>Total Current Assets</b>	1,072,137.09
<b>Fixed Assets</b>	
1700 · Land	45,576.83
1705 · Building	368,943.11
1710 · Vehicles	190,846.12
1720 · Park Equipment	72,861.61
1725 · Furniture & Fixtures	14,646.20
1730 · Machinery & Equipment	105,322.25
1740 · Infrastructure	711,207.90
1799 · Accumulated Depreciation	-388,654.60
<b>Total Fixed Assets</b>	1,120,749.42
<b>Other Assets</b>	
1900 · Cash and Investments - Restrict	
1903 · Restricted Funds, Equipment	48,000.00
<b>Total 1900 · Cash and Investments - Restrict</b>	48,000.00
<b>Total Other Assets</b>	48,000.00
<b>TOTAL ASSETS</b>	<b>2,240,886.51</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	



**Village of Salado**  
**Balance Sheet**  
As of July 31, 2016

	Jul 31, 16
2000 · Accounts payable	14,802.61
<b>Total Accounts Payable</b>	14,802.61
<b>Other Current Liabilities</b>	
2100 · Payroll Liabilities	12,751.30
2595 · Unexpended Insurance Proceeds	16,650.00
2800 · Reserve for Special Projects	118,733.64
2850 · Escrow Liability	7,128.67
2860 · Reserved LEOSE funds	909.74
2862 · Reserved- Technology Fund	2,264.64
<b>Total Other Current Liabilities</b>	158,437.99
<b>Total Current Liabilities</b>	173,240.60
<b>Long Term Liabilities</b>	
2910 · Compensated Absences	90,564.60
<b>Total Long Term Liabilities</b>	90,564.60
<b>Total Liabilities</b>	263,805.20
<b>Equity</b>	
30000 · Opening Balance Equity	28,256.83
3110 · Investments in Fixed Assets	630,186.16
32000 · Retained Earnings	1,280,345.33
Net Income	38,292.99
<b>Total Equity</b>	1,977,081.31
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>2,240,886.51</b>

Village of Salado, Hotel-Motel Fund  
Profit & Loss Budget Performance  
October 2015 through July 2016

	<u>Oct '15 - Jul 16</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4134 · County Hotel Occupancy Tax	0.00	7,500.00	-7,500.00	0.0%	9,000.00
4135 · Occupancy Tax	114,868.06	150,000.00	-35,131.94	76.58%	180,000.00
4710 · Trolley Rental	272.66	83.30	189.36	327.32%	100.00
4700 · Other Income	263.45	666.70	-403.25	39.52%	800.00
4800 · Interest Income	746.48	416.70	329.78	179.14%	500.00
4901 · Rental Income from Chamber	6,000.00	6,000.00	0.00	100.0%	7,200.00
4902 · Utility Income from Chamber	2,055.64	1,500.00	555.64	137.04%	1,800.00
<b>4903 · Special Events</b>					
4904 · Chocolate Festival Income	0.00	5,000.00	-5,000.00	0.0%	5,000.00
4908 · Salado on the Rocks	6,691.65	6,500.00	191.65	102.95%	6,500.00
4909 · Salado Swirl	4,373.10	4,000.00	373.10	109.33%	4,000.00
4903 · Special Events - Other	300.00				
<b>Total 4903 · Special Events</b>	<u>11,364.75</u>	<u>15,500.00</u>	<u>-4,135.25</u>	<u>73.32%</u>	<u>15,500.00</u>
<b>Total Income</b>	<u>135,571.04</u>	<u>181,666.70</u>	<u>-46,095.66</u>	<u>74.63%</u>	<u>214,900.00</u>
<b>Expense</b>					
<b>5000 · General</b>					
5100 · Salary	84,952.66	81,440.99	3,511.67	104.31%	97,458.00
5101 · Director Bonus Program	0.00	0.00	0.00	0.0%	5,000.00
5110 · Benefits	13,933.47	15,382.36	-1,448.89	90.58%	19,941.00
5121 · Payroll Taxes	1,231.38	1,453.71	-222.33	84.71%	1,850.00
5210 · Printing	429.62	3,333.30	-2,903.68	12.89%	4,000.00
5211 · Telephone	2,826.46	2,500.00	326.46	113.06%	3,000.00
<b>5213 · Rent</b>					
5213-1 · Rent- Visitors Center	22,000.00	24,000.00	-2,000.00	91.67%	28,800.00
5213-2 · Rent/Util- Public Restroom	3,670.00	4,500.00	-830.00	81.56%	5,400.00
<b>Total 5213 · Rent</b>	<u>25,670.00</u>	<u>28,500.00</u>	<u>-2,830.00</u>	<u>90.07%</u>	<u>34,200.00</u>
5214 · Utilities	4,111.28	3,416.70	694.58	120.33%	4,100.00
5215 · Janitorial Services	1,000.00	1,000.00	0.00	100.0%	1,200.00
5316 · Office Supplies	2,830.16	1,333.30	1,496.86	212.27%	1,600.00
5318 · Postage	989.83	4,166.70	-3,176.87	23.76%	5,000.00
<b>5328 · Equipment - R &amp; M</b>					
5328-1 · Trolley Maintenance	433.95	833.30	-399.35	52.08%	1,000.00
<b>Total 5328 · Equipment - R &amp; M</b>	<u>433.95</u>	<u>833.30</u>	<u>-399.35</u>	<u>52.08%</u>	<u>1,000.00</u>
5416 · Insurance	0.00	791.70	-791.70	0.0%	950.00
5421 · Dues & Subscriptions	848.82	500.00	348.82	169.76%	500.00
5436 · Training & Travel	18.40	2,000.00	-1,981.60	0.92%	2,000.00
5440 · Visitor Services	1,991.09	3,666.70	-1,675.61	54.3%	4,400.00
5490-2 · Wayfinding Signs	0.00	4,166.70	-4,166.70	0.0%	5,000.00
5495 · Village Admin. Fee	1,000.00	1,000.00	0.00	100.0%	1,000.00
5601 · Office Equipment	2,891.67	1,250.00	1,641.67	231.33%	1,500.00
<b>Total 5000 · General</b>	<u>145,158.79</u>	<u>156,735.46</u>	<u>-11,576.67</u>	<u>92.61%</u>	<u>193,699.00</u>
<b>5450 · Special Events Expense</b>					
5450-1 · Salado Swirl	1,801.07	3,000.00	-1,198.93	60.04%	3,000.00
5450-2 · Salado on the Rocks	6,572.92	4,500.00	2,072.92	146.07%	4,500.00
5450-3 · Chocolate Festival	0.00	4,000.00	-4,000.00	0.0%	4,000.00
5450-4 · Contracted Events	3,571.18	8,000.00	-4,428.82	44.64%	8,000.00
<b>Total 5450 · Special Events Expense</b>	<u>11,945.17</u>	<u>19,500.00</u>	<u>-7,554.83</u>	<u>61.26%</u>	<u>19,500.00</u>
<b>5216 · Professional Fees</b>					



**Village of Salado, Hotel-Motel Fund**  
**Profit & Loss Budget Performance**  
 October 2015 through July 2016

	<u>Oct '15 - Jul 16</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
5216-3 · Legal Fees	1,419.50	0.00	1,419.50	100.0%	0.00
5216-5 · Accounting Fees	2,289.50	2,250.00	39.50	101.76%	2,700.00
<b>Total 5216 · Professional Fees</b>	<b>3,709.00</b>	<b>2,250.00</b>	<b>1,459.00</b>	<b>164.84%</b>	<b>2,700.00</b>
<b>5402 · Advertising</b>					
5402-1 · Public Relations	32,901.94	61,100.00	-28,198.06	53.85%	73,315.00
5402-2 · Trade Shows	656.25	1,670.00	-1,013.75	39.3%	2,000.00
5402-3 · Website	2,550.00	2,500.00	50.00	102.0%	3,000.00
5402-4 · Marketing Continuity	1,496.33	4,166.70	-2,670.37	35.91%	5,000.00
<b>Total 5402 · Advertising</b>	<b>37,604.52</b>	<b>69,436.70</b>	<b>-31,832.18</b>	<b>54.16%</b>	<b>83,315.00</b>
<b>Total Expense</b>	<b>198,417.48</b>	<b>247,922.16</b>	<b>-49,504.68</b>	<b>80.03%</b>	<b>299,214.00</b>
<b>Net Ordinary Income</b>	<b>-62,846.44</b>	<b>-66,255.46</b>	<b>3,409.02</b>	<b>94.86%</b>	<b>-84,314.00</b>
<b>Net Income</b>	<b>-62,846.44</b>	<b>-66,255.46</b>	<b>3,409.02</b>	<b>94.86%</b>	<b>-84,314.00</b>

## Balance Sheet

As of July 31, 2016

08/14/16

Accrual Basis

	<u>Jul 31, 16</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
Checking/Savings	117,243.22
<b>Other Current Assets</b>	
1200 · AR Taxes	7,533.34
1500 · Petty Cash	100.00
1100 · Investments	
1120 · TexPool	4,986.41
<b>Total 1100 · Investments</b>	<u>4,986.41</u>
<b>Total Other Current Assets</b>	<u>12,619.75</u>
<b>Total Current Assets</b>	<u>129,862.97</u>
<b>TOTAL ASSETS</b>	<u><u>129,862.97</u></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
2000 · Accounts Payable	10,489.19
<b>Total Accounts Payable</b>	<u>10,489.19</u>
<b>Other Current Liabilities</b>	
2345 · Reserve for Wayfinding Signs	7.00
2400 · Reserve For Special Projects	6,675.00
2200 · Due To Other Funds	
2201 · Due to GF	14,462.55
2202 · Due to Chamber	-763.95
<b>Total 2200 · Due To Other Funds</b>	<u>13,698.60</u>
<b>Total Other Current Liabilities</b>	<u>20,380.60</u>
<b>Total Current Liabilities</b>	<u>30,869.79</u>
<b>Total Liabilities</b>	<u>30,869.79</u>
<b>Equity</b>	
32000 · Retained Earnings	161,839.62
Net Income	-62,846.44
<b>Total Equity</b>	<u>98,993.18</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>129,862.97</u></u>



**Village of Salado - 600 Sewer Fund**  
**Profit & Loss Budget Performance**  
October 2015 through July 2016

	<u>Oct '15 - Jul 16</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4000 · Monthly Service Fee	12,754.00	13,333.30	-579.30	95.66%	16,000.00
4001 · Tap Fee	0.00	200.00	-200.00	0.0%	200.00
4010 · Other Revenue	316.20	300.00	16.20	105.4%	300.00
<b>Total Income</b>	<b>13,070.20</b>	<b>13,833.30</b>	<b>-763.10</b>	<b>94.48%</b>	<b>16,500.00</b>
<b>Expense</b>					
5210 · Printing Expense	0.00	100.00	-100.00	0.0%	100.00
<b>5214 · Utilities</b>					
5214-1 · Electric Utilities	0.00	9,166.70	-9,166.70	0.0%	11,000.00
5214-3 · Water/Sewer/Garbage	0.00	300.00	-300.00	0.0%	360.00
<b>Total 5214 · Utilities</b>	<b>0.00</b>	<b>9,466.70</b>	<b>-9,466.70</b>	<b>0.0%</b>	<b>11,360.00</b>
<b>5216 · Professional Fees</b>					
5216-2 · Profess Fees - Engineering	0.00	0.00	0.00	0.0%	0.00
5216-3 · Profess Fees - Auditor	750.00	750.00	0.00	100.0%	750.00
5216-4 · Profess Fees - Inspections	0.00	350.00	-350.00	0.0%	350.00
5216-5 · Profess Fees - Legal	2,078.00	500.00	1,578.00	415.6%	500.00
<b>Total 5216 · Professional Fees</b>	<b>2,828.00</b>	<b>1,600.00</b>	<b>1,228.00</b>	<b>176.75%</b>	<b>1,600.00</b>
5250 · Emergency Operations	0.00	500.00	-500.00	0.0%	500.00
5283 · Contract Labor	9,121.04	9,375.00	-253.96	97.29%	11,250.00
5314 · Auto Exp. - Fuel & Lubricants	94.01	166.70	-72.69	56.4%	200.00
5316 · Office Supplies	0.00	83.30	-83.30	0.0%	100.00
5318 · Postage	0.00	166.70	-166.70	0.0%	200.00
5321 · Building Supplies	263.37	83.30	180.07	316.17%	100.00
5322 · Testing	5,951.48	6,458.30	-506.82	92.15%	7,750.00
5323 · Sludge Testing	0.00	0.00	0.00	0.0%	0.00
5324 · Sludge Disposal	6,938.75	5,833.30	1,105.45	118.95%	7,000.00
5328 · Equipment - R & M	35,008.64	3,333.30	31,675.34	1,050.27%	4,000.00
5415 · Public Notices	880.00	125.00	755.00	704.0%	150.00
5416 · Insurance	2,077.00	2,000.00	77.00	103.85%	2,000.00
5436 · Training & Travel	2,380.15	800.00	1,580.15	297.52%	800.00
5455 · Permits	7,165.00	1,250.00	5,915.00	573.2%	1,250.00
<b>5600 · Capital Outlay</b>					
5601 · Equipment	0.00	0.00	0.00	0.0%	500.00
5604 · Capital Reserve	0.00	0.00	0.00	0.0%	500.00
<b>Total 5600 · Capital Outlay</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>1,000.00</b>
<b>Total Expense</b>	<b>72,707.44</b>	<b>41,341.60</b>	<b>31,365.84</b>	<b>175.87%</b>	<b>49,360.00</b>
<b>Net Ordinary Income</b>	<b>-59,637.24</b>	<b>-27,508.30</b>	<b>-32,128.94</b>	<b>216.8%</b>	<b>-32,860.00</b>
<b>Other Income/Expense</b>					
<b>Other Income</b>					
9700 · Transfers In From General Fund	32,860.00	32,860.00	0.00	100.0%	32,860.00
<b>Total Other Income</b>	<b>32,860.00</b>	<b>32,860.00</b>	<b>0.00</b>	<b>100.0%</b>	<b>32,860.00</b>
<b>Net Other Income</b>	<b>32,860.00</b>	<b>32,860.00</b>	<b>0.00</b>	<b>100.0%</b>	<b>32,860.00</b>
<b>Net Income</b>	<b>-26,777.24</b>	<b>5,351.70</b>	<b>-32,128.94</b>	<b>-500.35%</b>	<b>0.00</b>

Village of Salado - 700 Permanent Improvement Bonds 2015

Profit & Loss Budget Performance

October 2015 through July 2016

	<u>Oct '15 - Jul 16</u>	<u>Annual Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
4100 · Interest Income	35,527.22	25,000.00	10,527.22	142.11%
<b>Total Income</b>	<u>35,527.22</u>	<u>25,000.00</u>	<u>10,527.22</u>	<u>142.11%</u>
<b>Expense</b>				
6150 · Bond Issuance Fees	1,220.00	156,132.00	-154,912.00	0.78%
6151 · Special Studies	23,432.80	84,200.00	-60,767.20	27.83%
6152 · State/Fed Clearances, Permit	7,375.00	32,500.00	-25,125.00	22.69%
6153 · Land Acquisition	170.00	15,000.00	-14,830.00	1.13%
6154 · Easements/ROW/Boundary Survey	106,363.00	169,000.00	-62,637.00	62.94%
6155 · Design -WW Plant/Discharge Line	79,645.68	263,000.00	-183,354.32	30.28%
6156 · Design-Royal Street	93,490.00	128,080.00	-34,590.00	72.99%
6157 · Design- Collection System-Other	110,645.08	93,300.00	17,345.08	118.59%
6158 · Design- Main Street	7,550.00			
6159 · Electrical Eng & Geotech	12,000.00	87,300.00	-75,300.00	13.75%
6160 · Existing Plant Decommissioning	0.00	162,800.00	-162,800.00	0.0%
6161 · Bidding and Award	0.00	22,500.00	-22,500.00	0.0%
6162 · Construction-Lines/Lift Station	0.00	2,230,000.00	-2,230,000.00	0.0%
6163 · Const- Plant, Discharge Line	0.00	2,649,700.00	-2,649,700.00	0.0%
6164 · Const- Administration & Staking	0.00	65,400.00	-65,400.00	0.0%
6165 · On Site Representation	0.00	100,000.00	-100,000.00	0.0%
6166 · Plan Review	11,608.63	18,000.00	-6,391.37	64.49%
6167 · Buildings and Equipment	0.00	250,000.00	-250,000.00	0.0%
6168 · Other	14,917.14	102,388.00	-87,470.86	14.57%
<b>Total Expense</b>	<u>468,417.33</u>	<u>6,629,300.00</u>	<u>-6,160,882.67</u>	<u>7.07%</u>
<b>Net Ordinary Income</b>	<u>-432,890.11</u>	<u>-6,604,300.00</u>	<u>6,171,409.89</u>	<u>6.56%</u>
<b>Other Income/Expense</b>				
<b>Other Income</b>				
9700 · Transfers In- Series 2015 Bonds	0.00	6,629,300.00	-6,629,300.00	0.0%
<b>Total Other Income</b>	<u>0.00</u>	<u>6,629,300.00</u>	<u>-6,629,300.00</u>	<u>0.0%</u>
<b>Net Other Income</b>	<u>0.00</u>	<u>6,629,300.00</u>	<u>-6,629,300.00</u>	<u>0.0%</u>
<b>Net Income</b>	<u><u>-432,890.11</u></u>	<u><u>25,000.00</u></u>	<u><u>-457,890.11</u></u>	<u><u>-1,731.56%</u></u>